

FOR IMMEDIATE RELEASE:

Havis Enhances Focus on Higher Growth Product Lines with Sale of Lighting Solutions Product Line to R-O-M

WARMINSTER, Pa. – August 8, 2011 – Havis Inc., an industry-leading manufacturer of in-vehicle mobile office solutions, announced today the sale of its Lighting Solutions product line to R-O-M Corporation. The sale presents Havis with the opportunity to enhance its focus on its four remaining product lines -- Mounting Solutions, Computing Solutions, Transport Solutions and Power Management Solutions -- and reaching out to new customers.

“The deal between Havis and R-O-M was a logical next step for both companies, and will provide customers with a single source for fire service products,” said Joseph Bernert, CEO of Havis. “Selling the Lighting Solutions line will also allow Havis to dedicate additional resources to our core business of computer docking stations and equipment consoles, as well as our partnerships with computer and vehicle manufacturers.”

While Havis proudly started with manufacturing lighting products, the company has been gaining momentum in the docking station and console lines. Therefore, a focused effort within the company is now required for future growth. Havis has recently participated in large enterprise rollouts, and is now expanding into international markets, gaining business opportunities in Australia, New Zealand, Brazil, Europe, the Middle East, Mexico and Canada.

Havis and R-O-M will be working closely together over the next six months to ensure a smooth transition for both customers and employees. According to the terms of the deal, the purchased Lighting Solutions include the following brands: MagnaFire[®], Collins Dynamics, Kwik-Raze, Kwik-Strike and Questar. Havis will continue selling solutions from the remaining product lines to the fire, EMS and public safety markets.

“Havis Lighting Solutions products are high quality and enjoy market-leading recognition in the fire service,” noted Jeff Hupke, President of R-O-M Corporation. “Likewise, R-O-M is recognized for industry-leading products. The Lighting Solutions line is a perfect fit for us. By combining these outstanding products with our roll-up doors, cargo trays, hose bed covers and LED compartment lighting, we are able to make a great company even better.”

During this transition period, production and order entry will be gradually relocated to the R-O-M facility in Belton, Mo. R-O-M will honor all Havis pricing and terms through December 30, 2011. In turn, Havis is honoring all warranties and service calls during the transition, and is committed to maintaining a hassle-free experience. The Lighting Solutions Product Manager for Havis, Cameron Blain, has accepted the same position at R-O-M and will be the point person for any sales questions or issues.

Due to strong growth in the docking station and console business, Havis will be able to reallocate employees directly engaged in the lighting products line to these sectors. The company hired 17 employees in the past six months, and is continuing to expand. R-O-M will also be adding a new member to its engineering team, a customer development representative, and up to 10 production workers to manufacture, sell and support the new Lighting Solutions products.

Havis will continue supporting its online Lighting Solutions configurator and other product support data on www.havis.com until R-O-M launches its own product support. In the interim, R-O-M has created the website www.ROMLightingSolutions.com, which will provide up-to-date information during the transition.

About Havis

Havis Inc. is a privately held company that manufactures in-vehicle mobile office solutions for public safety, public works, government agencies and mobile professionals. For over 80 years, the Havis mission has been to increase mobile worker productivity with industry-leading products that are built to the highest safety and quality standards and are designed with comfort in mind. Headquartered in Warminster, Pa., with an additional location in Plymouth, Mich., Havis currently employs 175 people. For more information on Havis, please call 1-800-524-9900 or visit www.havis.com.

About R-O-M

R-O-M Corporation is headquartered in a 65,000 sq. ft. facility in suburban Kansas City, Mo. The company's product line includes R-O-M roll-up doors, hose bed covers, cargo trays, LED compartment lights, and LED interior lighting. The company also services the food distribution industry, service and utility fleets, and building security markets. ISO 9001-certified and owner of 10 U.S. and Canadian patents, R-O-M serves its national and international customer base with a field staff of territory managers and an inside customer development team. The company's website is www.romcorp.com.

Contact:

Nic Milani
Havis, Inc. | Vice President, Marketing
Phone: 734-656-4132
E-mail: nmilani@havis.com
www.Havis.com

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