



Havis, Inc.
75 Jacksonville Road
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November 7, 2025

Dear Valued Partner,

As we get ready to close out the year, I wanted to share that **updated pricing will take effect on January 1, 2026.**

At Havis, we value transparency and partnership. Establishing a consistent annual review helps **normalize pricing adjustments**, giving you and your customers predictability for planning ahead.

While price changes are always considered carefully, this update supports the key areas that keep Havis strong and competitive:

- **Continuous Improvement:** Investments in new machinery, operational upgrades, and capital projects ensure we continue to deliver high-quality, reliable solutions.
- **People First:** As an American manufacturer, we're committed to attracting and retaining skilled talent. Offering competitive wages helps us reduce turnover and maximize the return on our employee training and development.
- **Rising Costs:** Increases in labor, materials, and overhead require thoughtful adjustments to sustain quality, service, and delivery performance.
- **Innovation:** These investments fuel our innovation engine—a hallmark of Havis—as we continue shaping the future where people and technology connect seamlessly.

We believe these price updates strengthen our shared ability to deliver the performance, reliability, and partnership our customers expect. Thank you for your continued trust and representation of the Havis brand.

Warm regards,





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A handwritten signature in black ink, reading "Christopher A. Buck". The signature is fluid and cursive, with the first name "Christopher" and last name "Buck" clearly legible, and "A." as a middle initial.

Chris Buck, CRO
Havis, Inc.

