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Dear Valued Partner,

As we approach the end of 2026, I want to share an update to Havis pricing, effective January 1, 2027.

Throughout 2026, we expanded our product portfolio and introduced new solutions while maintaining competitive pricing. Many new products will retain their current pricing, as will several of our best-selling products that benefited from price reductions earlier this year.

We continue to navigate an inflationary environment and remain thoughtful and disciplined in how we manage pricing. Our 2027 adjustments reflect two key considerations:

- Managing Costs: Addressing ongoing pressures across labor, materials, manufacturing, and logistics while maintaining the product quality, reliability, and service our partners expect.
- Investing in Our Future: Continuing to invest in our people, product innovation, and manufacturing capabilities to deliver differentiated solutions and support our partners' growth.

Our approach is targeted, balancing necessary adjustments with our commitment to maintaining competitive pricing and delivering long-term value.

We appreciate your continued trust and partnership. These investments strengthen our ability to support your business and deliver the solutions your customers depend on.

Thank you for being a valued Havis partner.

Havis Price Guide

Warm regards,

Chris Buck, CRO
Havis, Inc.